

Minutes of Pre-bid meeting for Supply of HIV (RAPID) Whole Blood Finger Prick, HBV (RAPID) & HCV (RAPID) TEST KITS against: IFB No. RITES/MSM/NACP/02/2010 held on 15/07/2010 at 1400 hrs at RITES office.

1. The following were present:-

I) From RITES
S/Shri

V. Bishnoi, GM/MSM – In Chair
R. K. Shrama, DGM/MSM
Debashish Gupta, TPO/NACO
Sandeep Majumdar, TO/NACO
Anil Gupta, Pharma Expert

II) Firms which attended the pre bid conference are as follows:

S.No.	Name of representative S/Shri	Name of Firm
1	Sanjay Chhabra	M/s Transasia Biomedical Ltd., New Delhi
2	Naveen Sarda	M/s Suyog, Diagnostics Private Ltd., New Delhi
3	Gracy Benny	M/s J. Mitra & Co. Pvt Ltd., New Delhi

- Initiating the discussion, chairperson welcomed the participants. It was explained that purpose of Pre-bid meeting is to educate the prospective bidders regarding various important provisions of the bidding documents and also to clarify any queries that the bidders may have in the subject bidding documents.
- The issues raised during the pre bid meeting and clarifications are as under-

S No.	Query Raised	Clarification
1.	When it was announced by representative of NACO that delivery period for 1 st lot of Schedule I will be amended to 30 days from the date of NOA from 45 days and thereafter 2 nd lot to be completed with 31 to 90 days from the date of NOA, against which participants has mentioned that 30 days is not sufficient for foreign bidders.	1 st lot of Schedule-I: HIV (Rapid) Whole Blood Kit only must be delivered with 30 days from the date of NOA and the second lot is to be delivered within 90 days of NOA, since the requirement of kit is very urgent. Please refer Amendment No.1.
2.	One of the participants wanted clarification for the sl. 1 of the technical specifications of HBV (Rapid) test kits, whether a rapid qualitative test for detection of HBsAg should work with human serum, whole blood or plasma.	The test can be performed with human serum or whole blood or plasma.
3.	Participant pointed out in the qualification criteria at clause ITB 7.1(a)(A)(i)(e) of Bid Data Sheet (Page 39) where the requirement is for two contracts of the same value of the schedule to be executed by them in last five years, to be reduced to one and whether this criteria is cumulative or not.	As per clause ITB7.1(a)(A)(ii) of Bid Data Sheet (Page 40) cumulative criteria is applicable for only (1) Actual annual production and (2) Average annual turnover but not for similar contract given in ITB7.1(a)(A)(i)(e) of Bid Data Sheet (Page 39). Requirement of two contracts have been

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		reduced to one contract. Please refer Amendment 1 for details.
4.	It was conveyed by participants that the qualification criteria at page No. 39, ITB clause 7.1(a)(A)(i)(e) of Data Sheet regarding value of two similar contracts for each schedule as per Appendix A and value of average annual turnover as per Appendix B are very high, which may limit competition.	There is no change in Appendix A, however Annexure B have been revised. Please refer Amendment 1 for details.
5.	Regarding consignee addresses it was stated that the storage facility is not available with consignee and is located elsewhere, resulting in supplier facing difficulty in delivery.	The cold storage facilities are available near to the consignee in the same city. Exact location of the would be intimated before signing of contract.
6.	Many designated consignees mentioned in Consignee address are not available hence this results in delay in issue of acceptance certificate.	Consignee addresses are as per the bid document.

Meeting concluded with thanks to the participants for their active participation.